OUR MISSION: We promote local agriculture and food access through our farming operations and educational programs, using practices that are socially, ecologically, and economically sustainable. We encourage healthy relationships between people, their food supply, and the land from which it grows.

Dear Friends,

From our farmers in the fields and our educators in the Learning Garden to the few of us who hold down the office fort and our Board of Directors providing oversight, all of us at Waltham Fields Community Farm genuinely believe that healthy food grown in an environmentally sound manner and distributed with equity in mind is a tool for social change. Along these lines, we continue to enhance our educational programming in addition to working on innovative ways to provide food assistance. This year, we are especially proud of a month-long pilot program in August for a new Youth Crew jobs initiative for teens, complementing our three seasons of programming for children ages 0-12. Focusing on education around sustainability and food justice, skills training in food production and market management, group cooperation, and basic job responsibility, the program was incredibly successful and we look forward to expanding it next year.

2013 was also an important year for increased involvement with land and policy issues to promote beginning farmer success, farmland reclamation, and sustainable land management. We dedicated time and resources to establishing a new community farm in Lexington, serving on the Steering Committee of the Beginning Farmer Network of Massachusetts, helping organize the Eastern Massachusetts Collaborative Regional Alliance for Farmer Training, advocating for the City of Waltham to purchase one of the oldest farm properties in the country with Community Preservation Act funds, and working with the University of Massachusetts Extension Service (the landlord of our main farm fields and base of operations) to revitalize the ailing building footprint on the property through the creation of a vision for a UMass Center for Urban Sustainability in Waltham.

I hope that you are as proud of these efforts as we are. Thanks to the many stakeholders who work with us for the betterment of the people and ecosystems in our region.

Sincerely,

Claire Kozower, Executive Director
2013 HIGHLIGHTS

- Distributed over $70,000 for local food assistance and provided over 200 youth with free and reduced-rate on-farm education.

- Formalized a partnership with the Lexington Community Farm Coalition to help start a new community farm and provide farm management assistance.

- Successfully piloted a Youth Crew initiative, a paid-jobs program providing seasonal employment and education for 15-17 year olds.

- Participated on the UMass Integrated Pest Management (IPM) Advisory Group and selected as a site for on-farm IPM scouting with UMass Extension staff.

- Erected a 72’x30’ high tunnel (see cover page) for season-extension with grant-matching assistance from the United States Department of Agriculture’s Natural Resource Conservation Service (NRCS).

FINANCIAL STATUS

We began and ended 2013 in good financial standing, making annual contributions to our reserve accounts for capital purchases, employee leave, and emergencies. Our net operating surplus was $28,445.

We are pleased to continue working with accountant John M. Monticone, CPA, of Medford, MA, who will complete an audited review of 2013 in accordance with nonprofit accounting regulations and adjust for non-cash expense items (such as depreciation) at that time. A copy of this audit is available from our office upon request.

Financial Statement for FY13 (cash basis)

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Operating Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agricultural income</td>
<td>Wages and benefits $409,270</td>
</tr>
<tr>
<td>Grants and contributions</td>
<td>Agricultural expenses (non-salary) 147,153</td>
</tr>
<tr>
<td>Annual fundraiser - Sprout</td>
<td>Organizational infrastructure 47,498</td>
</tr>
<tr>
<td>Membership</td>
<td>Facilities, fees &amp; insurance 35,462</td>
</tr>
<tr>
<td>Service/program fees</td>
<td>Budgeted contributions to reserves 26,365</td>
</tr>
<tr>
<td>Merchandise</td>
<td>Total expenses: 665,748</td>
</tr>
<tr>
<td>Interest</td>
<td></td>
</tr>
<tr>
<td>Total revenue: 694,193</td>
<td></td>
</tr>
</tbody>
</table>
FARM HARVESTS

<table>
<thead>
<tr>
<th>2013</th>
<th>Total Produce Harvested</th>
<th>Produce for Food Access Programs</th>
<th>Food Access as Percent of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weight (lbs.)</td>
<td>168,237</td>
<td>32,032</td>
<td>19%</td>
</tr>
<tr>
<td>Retail Value</td>
<td>$419,186</td>
<td>$72,525</td>
<td>17%</td>
</tr>
</tbody>
</table>

2013 Total Farm Income: $401,777

- CSA (Community Supported Agriculture) Revenue = $375,031
- Restaurant/Retail Produce Sales = $4,061
- Seedling Sale Revenue = $14,959
- Income from Food Access Sales = $7,726**

*Our own harvests account for the large majority of our agricultural revenue, with 12% of our CSA revenue obtained through share partnerships with other farms.

**Most of the value of produce distributed through our food access programs is fundraised for and provided for free, but a small amount of income is made by offering produce at subsidized prices through our farm-to-school sales, ½ price CSA shares, and Outreach Market, where low-income customers that don’t have vouchers can pay $5/bag with cash or SNAP/EBT.

CSA Program - Community Supported Agriculture

<table>
<thead>
<tr>
<th>Number &amp; Type of Shares</th>
<th>Share Price</th>
<th>Ave. Retail Value Provided per Share</th>
<th>Ave. Pounds Provided per Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>500* Summer Shares – 20 wks.</td>
<td>$650</td>
<td>$765</td>
<td>341 lbs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>*Includes 100 shares from Picadilly Farm: value includes $35/share winter squash and potatoes from Picadilly, and $10/share of corn from Verrill Farm.</td>
<td></td>
</tr>
<tr>
<td>200 Winter Shares – Nov/Dec</td>
<td>$200</td>
<td>$270</td>
<td>120 lbs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>*Retail value includes $47/share of winter squash, rutabaga and potatoes from Picadilly Farm</td>
<td></td>
</tr>
</tbody>
</table>

2013 Farm Highlights

- Expanded operations at the Gateways Farm in Weston to four acres
- Received an EQIP grant from the USDA to purchase a 30x72 high tunnel to extend our growing season
- Produced three pigs at the Gateways fields in our first-ever venture into livestock production
- Selected as a mentor farm by the UMass IPM Advisory Group
- Two Assistant Growers returned for their second year of training, each taking on management of a satellite field
FOOD ACCESS

Despite the challenges of the 2013 growing season, Waltham Fields had its second-best produce donation season ever, beating our ambitious $70,000 goal by more than $2,500.

**Waltham Fields Outreach Market:** Now in its 6th year, our Outreach Market for low income families and individuals remains the largest channel for our food assistance, with $37,443 worth of produce distributed through the Market in 2013. The average value per person/household per week was $26.82. This is less than last year’s total of $43,035 worth of produce due to the fact that 2012 was unusually bountiful and we were able to offer a lot of higher value crops, such as tomatoes, that were more limited this season. Overall, about 54% of market clients paid $5 for their produce, 40% redeemed vouchers they received through one of our partner organizations, and 5% used their SNAP/Food Stamps benefits to pay for vegetables.

**Bulk Donations:** We continued to make weekly donations to Food for Free, a nonprofit organization able to pick up vegetables at the farm and distribute to numerous programs throughout Boston, Cambridge, and Somerville. The Greater Boston Food Bank and Boston Area Gleaners (BAG) also helped to ensure Waltham Fields produce made its way to community members in need throughout the season. The top four crops for donation in 2013 (by weight) were cabbage (4,500 pounds), eggplant (4,000 pounds), lettuce (3,000 pounds), and collard greens (2,400 pounds).

**Food for All ½ Price Community Supported Agriculture (CSA) Shares:** Ten low-income households participated in our CSA program at a subsidized half-price rate in 2013. This program is supported by generous CSA shareholders that purchase of a special “Food for All Share” that covers the full-price cost of their own shares plus an additional donation.

**Farm-to-School and Healthy Waltham Nutrition Education Initiatives:** Collaborations with the Waltham Public Schools Food Service Department and Healthy Waltham continued, with produce from our farm supplying the Vegetable of the Month in school meals from September through November, as well as supplying afterschool and summer cooking/nutrition education programs with donations for demonstrations at public events, and special holiday meals for the Waltham Family School and other low-income community groups.

Food Access Produce Distribution by Program
EDUCATION & OUTREACH

Learning Garden Programs & Workshops: The Learning Garden program reached 486 children and 454 adults through after school and summer programs, farm visit opportunities for school/community groups, practical skills workshops for adults, and Youth Crew, our successful new trial program for teens. For 36% of our programs, participants were able to use our scholarship fund, with roughly 124 students receiving between 50-80% reduction in fees, and even more low-income kids were served through our provision of free farm visits for low-income groups and through program partnerships with the Waltham Recreation Department.

“My son is in love with some of the recipes! He is hoping so much that he can go into the field and pick beets... As an apartment dweller, it is so important to me that my kids have a connection to the Earth and to food.” – Garden Explorers

Public Programs: In addition to our participation on speaker panels and at numerous community events, our own annual Waltham Farm Day was a big success, with approximately 500 people enjoying hands-on farm activities, food samples, art projects and music.

“I’m not sure who enjoyed the program more, my son or myself. We both learned a lot of new info. My son was introduced to some wonderful new fruits and veg; almost every week we go home and re-make the snack made during our session.” - Little Sprouts

Service Learning: As with our other education programs this year, our volunteer opportunities brought back many regulars (both individual and group) as well as quite a few new faces and organizations making a total of 923 individuals and 51 groups. These volunteers worked 2,833 hours in the fields, the office, or helping out with one of our public programs.

“The girls thought I would get mad at how dirty they were when they got home, but I was proud. The more dirt, the more learning.” - Science Boot Camp

“Mom, I don’t know why, but suddenly, I love kale!” My daughter’s understanding of the importance of healthy eating habits is so different now. The variety and richness of flavors impressed her, and she is willing to try much more. Thank you! Absolutely wonderful camp, instructors and program are excellent, my daughter truly enjoyed every minute of it! – Garden Explorers

Farmer Training: Our two 2012 assistant growers returned for second seasons on the farm in 2013. Both Zannah Porter and Sutton Kiplinger managed satellite fields in 2013. Sutton moved on to position as Greater Boston Regional Director with The Food Project in October. Zannah will stay on with Waltham Fields in 2014 as our Assistant Farm Manager and is looking forward to training two new Assistant Growers.
THANKS TO OUR 2013 DONORS

The food access and education programs of Waltham Fields Community Farm are made possible through both financial and in-kind donations from hundreds of individuals, businesses, community organizations and foundations. We are grateful to everyone who contributed to our work in 2013 through donations and participation in our fundraising events.

Local Business Heroes


Additional Business and Community Support

Foundation and Corporate Grant Support

Individual Support above $30 Organizational Membership

2013 FREE PUBLIC EVENTS
~ ALL ARE WELCOME ~

~ Waltham Farm Day
Sat., October 5th (rain or shine), 2-5pm

~ Harvest Potluck/Annual Meeting
Thurs., Nov. 7th, 5:30-7:30pm

Please check our website for a full listing of programs, events and workshops

Waltham Fields Community Farm
240 Beaver St. Waltham, MA 02452
(781) 899-2403 www.communityfarms.org

FIND US ON FACEBOOK- CHECK OUT OUR BLOG